

FY'21 Third Quarter Financial Results
August 5, 2021


## Safe Harbor Statement

"Safe Harbor" Statement under the U.S. Private Securities Litigation Reform Act of 1995; certain matters in this presentation, including forecasts of future demand and future Company performance, are forward-looking statements that are subject to risks and uncertainties that could cause actual results to materially differ, either better or worse, from those projected. Further discussions of risk factors are available in the Company's most recent SEC filings, including the annual report on Form 10-K for the fiscal year ended September 30, 2020 and any subsequent quarterly reports on Form 10-Q. The Company assumes no obligation to update the information in this presentation.

## Regulation G

This presentation contains certain non-GAAP measures which are provided to assist in an understanding of the Brooks business and its operational performance. These measures should always be considered in conjunction with the appropriate GAAP measure. Reconciliations of all non-GAAP amounts to the relevant GAAP amount are provided as a separate presentation on the Company's website. All financial projections throughout this presentation, exclude amortization of intangibles, restructuring expense and other special charges.

## Brooks Q3 FY 2021 Overview

- Q3 revenue growth of 43\% YtY with non-GAAP EPS of \$0.72, +127\% YtY
- 38\% growth in Life Sciences revenue, 1,070 bps operating margin expansion
- 47\% growth in Semiconductor Solutions revenue, 560 bps operating margin expansion
- GAAP EPS of \$0.53, up $\$ 0.34 \mathrm{YtY}$, on continuing operations
- Operating cash flow of \$45M in Q3, \$175M over the past 12 months
- LTM revenue of $\mathbf{\$ 1 . 1 B , ~ + 2 9 \% ~ Y t Y ~ w i t h ~ n o n - G A A P ~ E P S ~ o f ~} \$ 2.27,+121 \% Y t Y$



## Brooks Automation Operating Performance

## Quarter ended June 30, 2021

\$ millions, except EPS

|  | GAAP |  |  |  | non-GAAP |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Q3'21 |  | QtQ |  | Q3'21 | QtQ | Ytr |
| Revenue |  | 315 |  | 10\% |  | 315 | 10\% | 43\% |
| Gross profit |  | 144 |  | 13\% |  | 148 | 9\% | 54\% |
| \% |  | 45.8\% |  | 1.4 pts. |  | 46.9\% | (0.3) pts. | 3.4 pts. |
| R\&D |  | 18 |  | 8\% |  | 18 | 8\% | 31\% |
| SG\&A |  | 76 |  | (5\%) |  | 62 | 3\% | 19\% |
| Operating Income $\%$ |  | $\begin{gathered} 50 \\ 15.9 \% \end{gathered}$ |  | $\begin{array}{r} 65 \% \\ 5.3 \text { pts. } \end{array}$ |  | $\begin{gathered} 68 \\ 21.5 \% \end{gathered}$ | $\begin{array}{r} 17 \% \\ 1.3 \text { pts. } \end{array}$ | $\begin{gathered} 127 \% \\ 7.9 \text { pts. } \end{gathered}$ |
| Interest Income (Expense) |  | (0.1) |  | \$0 |  | (0.1) | \$0 | (\$1) |
| Other Income (Expense) |  | (1.6) |  | (\$2) |  | (1.6) | (\$2) | (\$2) |
| Tax Benefit (Provision) |  | (9.4) |  | (\$3) |  | (12.5) | (\$1) | (\$6) |
| Net Income - continuing ops |  | 39 |  | 64\% |  | 53 | 17\% | 129\% |
| \% |  | 12.4\% |  | 4.1 pts. |  | 17.0\% | 1.0 pts. | 6.4 pts. |
| Continuing Ops - Diluted EPS | \$ | 0.53 | \$ | 0.20 | \$ | 0.72 | 17\% | 127\% |
| Discontinued Ops - Diluted EPS | \$ | 0.00 | \$ | 0.00 |  |  |  |  |
| Total Brooks - Diluted EPS | \$ | 0.53 | \$ | 0.21 |  |  |  |  |
| Adjusted EBITDA |  |  |  |  |  | 78 | 10\% | 94\% |
| \% |  |  |  |  |  | 24.8\% | (0.1) pts. | 6.5 pts. |

- $43 \%$ YtY revenue growth and 790 bps expansion in non-GAAP operating margin drove $127 \%$ growth of non-GAAP EPS


## Brooks Life Sciences Performance

|  | Q3'21 | QtQ | YtY | $\begin{gathered} \text { LTM } \\ 6 / 30 / 2021 \\ \hline \end{gathered}$ | YtY |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 129 | 0\% | 38\% | 485 | 30\% |
| Gross profit | 65 | (1\%) | 55\% | 244 | 47\% |
| \% | 50.0\% | (0.5) pts. | 5.4 pts. | 50.3\% | 5.9 pts. |
| Operating expenses | 42 | 2\% | 19\% | 157 | 13\% |
| Operating income | 23 | (7\%) | 248\% | 87 | 218\% |
| \% | 17.8\% | (1.3) pts. | 10.7 pts. | 18.0\% | 10.7 pts. |
| Adjusted EBITDA | 30 | (7\%) | 136\% | 117 | 126\% |
| \% | 23.5\% | (1.6) pts. | 9.7 pts. | 24.0\% | 10.3 pts. |

- Q3 growth of $49 \%$ YtY, excluding the effect of discontinuing the alliance agreement
- Strong growth in each area: Products +60\%, GENEWIZ +56\%, SRS +21\% ex-alliance
- Operating margin expansion of 1,070 bps YtY to $17.8 \%$
- GM\% up 250 bps YtY from performance and 280 bps from exiting the alliance
- Organic growth of $42 \%$ YtY excludes currency, acquisitions, and the alliance exit revenue impact


## Brooks Semiconductor Solutions Performance

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$ millions
Continuing Operations - non-GAAP
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|  | Q3'21 | QtQ | $\boldsymbol{Y t r}$ | 6/30/2021 | Ytr |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 186 | 19\% | 47\% | 613 | 29\% |
| Gross profit | 83 | 19\% | 54\% | 269 | 39\% |
| \% | 44.7\% | 0.3 pts. | 2.0 pts. | 44.0\% | 3.2 pts. |
| Operating expenses | 38 | 6\% | 25\% | 142 | 13\% |
| Operating income | 45 | 35\% | 91\% | 127 | 86\% |
| \% | 24.1\% | 2.8 pts. | 5.6 pts. | 20.8\% | 6.4 pts. |
| Adjusted EBITDA | 49.6 | 28\% | 82\% | 146 | 70\% |
| \% | 26.6\% | 1.9 pts. | 5.2 pts. | 23.8\% | 5.7 pts. |

- Q2 growth of 47\% YtY
- Automation products $+47 \%$ YtY; Contamination Control Solutions $+46 \%$ YtY
- Operating margin expansion of 560 bps YtY to $24.1 \%$
- GM\% up 200 bps YtY on margin expansion in Automation
- Top line growth with more stable OPEX structure provides sharp profit leverage
- Organic growth of $43 \%$ YtY excludes currency and Precise Automation acquisition


## Summary Cash Flow

\$ millions

|  | Q3'21 |  | LTM |
| :--- | :---: | :---: | :---: |
| Cash flow from operations | $\mathbf{4 5}$ |  | $\mathbf{1 7 5}$ |
| $\quad$ Capital expenditures | $(9)$ | $(45)$ |  |
| Free Cash Flow | $\mathbf{3 6}$ | $\mathbf{1 3 0}$ |  |
| Acquisitions Net | $(77)$ | $(94)$ |  |
| Dividends | $(7)$ | $(30)$ |  |
| Other | 1 | 17 |  |
| Change in cash, restricted cash and marketable sec. | $\mathbf{4 8}$ |  | $\mathbf{2 3}$ |
| Cash, restricted cash and marketable securities - Ending | $\mathbf{2 8 6}$ | $\mathbf{2 8 6}$ |  |

- $\$ 45 \mathrm{M}$ of cash flow from operations, $\$ 36 \mathrm{M}$ of free cash flow


## Summary Balance Sheet

\$ millions

|  | $\begin{gathered} \text { Mar } 31 \\ 2021 \end{gathered}$ | $\begin{gathered} \text { Jun } 30 \\ 2021 \\ \hline \end{gathered}$ | QtQ |
| :---: | :---: | :---: | :---: |
| Cash, restricted cash, and marketable securities | 334 | 286 | (48) |
| Accounts receivable, net | 225 | 234 | 9 |
| Inventories | 128 | 155 | 27 |
| Other current assets | 47 | 55 | 8 |
| Current Assets | 735 | 730 | (5) |
| Accounts payable | (78) | (98) | (20) |
| Deferred revenue | (37) | (35) | 1 |
| Short-term debt | (0.4) | - | 0 |
| Other current liabilities | (151) | (177) | (27) |
| Current Liabilities | (266) | (311) | (45) |
| Property, plant and equipment | 132 | 147 | 14 |
| Goodwill and intangible assets | 723 | 806 | 83 |
| Long-term debt | (50) | (50) | 0 |
| Net long-term deferred tax assets (liabilities) | (6) | (12) | (6) |
| Other net long-term assets (liabilities) | (4) | (2) | 1 |
| Net assets | 1,266 | 1,308 | 42 |

- \$286M of cash, restricted cash, marketable securities; \$236M net cash position


## Summary and Guidance

\$ millions, except EPS

|  |  |  | Guidance <br> Q4'21 |
| :--- | :---: | :---: | :---: |
| Revenue |  | Q3'21 |  |
|  | $\$ 315$ |  | $\$ 328-\$ 348$ |
| Adjusted EBITDA |  |  |  |
| Non-GAAP diluted EPS | $\$ 0.72$ |  | $\$ 79-\$ 89$ |
| GAAP diluted EPS - Total Brooks | $\$ 0.53$ |  | $\$ 0.50-\$ 0.81$ |
|  |  |  |  |

- Additional guidance
- FY21 capital expenditures: ~\$60M
- FY21 non-GAAP tax rate: 20-22\%




## GAAP to Non-GAAP Reconciliation Total Brooks - Continuing Operations

| \$ millions, except EPS | Q3 FY20 | Q4 FY20 | Q1 FY21 | Q2 FY21 | Q3 FY21 | FY20 | LTM 6/30/20 | LTM 6/30/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue | 220.4 | 246.2 | 249.5 | 286.6 | 315.3 | 897.3 | 850.3 | 1,097.6 |
| GAAP gross profit | 92.8 | 112.0 | 113.1 | 127.3 | 144.4 | 380.0 | 348.2 | 496.8 |
| Gross profit margin | 42.1\% | 45.5\% | 45.3\% | 44.4\% | 45.8\% | 42.4\% | 41.0\% | 45.3\% |
| Merger and acquisition costs | - | - | - | - | 0.1 | - | - | 0.1 |
| Amortization expense | 2.8 | 2.8 | 2.4 | 2.3 | 3.4 | 11.0 | 11.0 | 10.9 |
| Tariff adjustment | - | - | - | 5.5 | - | - | - | 5.5 |
| Other special charges | - | - | - | - | (0.1) | - | - | (0.1) |
| Restructuring related charges | 0.3 | - | - | - | - | 0.3 | 0.6 | - |
| Non-GAAP gross profit | 95.9 | 114.8 | 115.5 | 135.1 | 147.8 | 391.3 | 359.8 | 513.2 |
| Non-GAAP gross profit margin | 43.5\% | 46.6\% | 46.3\% | 47.1\% | 46.9\% | 43.6\% | 42.3\% | 46.8\% |
| GAAP operating expenses | (73.7) | (77.8) | (82.2) | (96.8) | (94.2) | (301.6) | (293.3) | (351.0) |
| Merger and acquisition costs | 0.0 | 0.0 | 3.0 | 11.8 | 6.3 | 0.5 | 0.6 | 21.1 |
| Amortization expense | 7.6 | 7.6 | 7.4 | 7.6 | 7.7 | 30.8 | 29.3 | 30.3 |
| Restructuring charges | (0.0) | 0.2 | 0.1 | 0.1 | (0.0) | 1.4 | 2.3 | 0.4 |
| Non-GAAP operating expenses | (66.1) | (70.0) | (71.8) | (77.2) | (80.2) | (268.9) | (261.0) | (299.1) |
| GAAP operating profit | 19.1 | 34.1 | 30.9 | 30.5 | 50.2 | 78.5 | 54.9 | 145.8 |
| Operating profit margin | 8.7\% | 13.9\% | 12.4\% | 10.6\% | 15.9\% | 8.7\% | 6.5\% | 13.3\% |
| Non-GAAP operating profit | 29.8 | 44.8 | 43.8 | 57.9 | 67.6 | 122.4 | 98.7 | 214.1 |
| Non-GAAP operating profit margin | 13.5\% | 18.2\% | 17.5\% | 20.2\% | 21.5\% | 13.6\% | 11.6\% | 19.5\% |
| GAAP net income | 13.7 | 29.0 | 27.0 | 23.9 | 39.2 | 65.0 | 41.3 | 119.1 |
| Merger and acquisition costs | 0.0 | 0.0 | 3.0 | 11.8 | 6.4 | 0.5 | 0.6 | 21.3 |
| Amortization expense | 10.4 | 10.4 | 9.7 | 9.9 | 11.1 | 41.8 | 40.3 | 41.2 |
| Restructuring charges | 0.3 | 0.2 | 0.1 | 0.1 | (0.0) | 1.7 | 2.9 | 0.4 |
| Other special charges | - | - | - | - | (0.1) | - | - | (0.1) |
| Tariff adjustment | - | - | - | 5.5 | - | - | - | 5.5 |
| Loss on extinguishment of debt | - | - | - | - | - | - | 5.3 | - |
| Tax related adjustments | 1.5 | (0.8) | (2.0) | 0.6 | 0.7 | (3.5) | (2.9) | (1.5) |
| Tax effect of adjustments | (2.6) | (4.4) | (2.9) | (6.2) | (3.8) | (12.6) | (12.1) | (17.3) |
| Non-GAAP net income | 23.3 | 34.5 | 35.0 | 45.6 | 53.5 | 92.9 | 75.3 | 168.6 |
| Diluted earnings per share | 0.19 | 0.39 | 0.36 | 0.32 | 0.53 | 0.88 | 0.56 | 1.60 |
| Non-GAAP diluted earnings per share | 0.32 | 0.47 | 0.47 | 0.61 | 0.72 | 1.26 | 1.02 | 2.27 |
| (2021 Brooks Automation, Inc. • Proprietary Information |  |  |  |  |  |  |  |  |

## GAAP to Non-GAAP Reconciliation Business Segments - Continuing Operations

| \$ millions |  | Q3 FY20 | Q4 FY20 | Q1 FY21 | Q2 FY21 | Q3 FY21 | FY20 | LTM 6/30/20 | LTM 6/30/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
|  | Revenue | 127.1 | 137.9 | 131.4 | 157.1 | 186.3 | 508.7 | 475.8 | 612.6 |
|  | GAAP gross profit | 53.5 | 59.4 | 55.8 | 69.4 | 82.0 | 207.9 | 190.7 | 266.6 |
|  | Gross profit margin | 42.1\% | 43.1\% | 42.5\% | 44.2\% | 44.0\% | 40.9\% | 40.1\% | 43.5\% |
|  | Amortization expense | 0.7 | 0.7 | 0.4 | 0.3 | 1.2 | 2.9 | 3.0 | 2.6 |
|  | Non-GAAP gross profit | 54.2 | 60.2 | 56.2 | 69.7 | 83.3 | 210.8 | 193.8 | 269.3 |
|  | Non-GAAP gross profit margin | 42.7\% | 43.6\% | 42.8\% | 44.4\% | 44.7\% | 41.4\% | 40.7\% | 44.0\% |
|  | Operating expenses | (30.8) | (32.3) | (34.6) | (36.4) | (38.5) | (127.9) | (125.0) | (141.9) |
|  | GAAP operating profit | 22.7 | 27.1 | 21.2 | 33.0 | 43.5 | 80.0 | 65.7 | 124.7 |
|  | Operating profit margin | 17.9\% | 19.6\% | 16.1\% | 21.0\% | 23.3\% | 15.7\% | 13.8\% | 20.4\% |
|  | Non-GAAP operating profit | 23.4 | 27.8 | 21.5 | 33.3 | 44.8 | 82.9 | 68.7 | 127.5 |
|  | Non-GAAP operating profit margin | 18.4\% | 20.2\% | 16.4\% | 21.2\% | 24.1\% | 16.3\% | 14.4\% | 20.8\% |
|  | Life Sciences |  |  |  |  |  |  |  |  |
|  | Revenue | 93.3 | 108.2 | 118.1 | 129.5 | 129.1 | 388.5 | 374.5 | 485.0 |
|  | Gross profit | 39.3 | 52.5 | 57.3 | 57.9 | 62.4 | 172.1 | 157.5 | 230.2 |
|  | Gross profit margin | 42.1\% | 48.5\% | 48.5\% | 44.7\% | 48.4\% | 44.3\% | 42.1\% | 47.5\% |
|  | Amortization expense | 2.1 | 2.1 | 2.0 | 2.0 | 2.2 | 8.1 | 7.9 | 8.3 |
|  | Tariff adjustment | - | - | - | 5.5 | - | - | - | 5.5 |
|  | Other special charges | 0.3 | - | - | - | (0.1) | 0.3 | 0.6 | (0.1) |
|  | Non-GAAP gross profit | 41.6 | 54.6 | 59.3 | 65.4 | 64.5 | 180.5 | 166.0 | 243.9 |
|  | Non-GAAP gross profit margin | 44.6\% | 50.5\% | 50.2\% | 50.5\% | 50.0\% | 46.5\% | 44.3\% | 50.3\% |
|  | Operating expenses | (35.0) | (37.1) | (37.1) | (40.8) | (41.6) | (142.4) | (138.6) | (156.6) |
|  | Operating profit | 4.2 | 15.4 | 20.2 | 17.1 | 20.8 | 29.8 | 18.9 | 73.6 |
|  | Operating profit margin | 4.5\% | 14.2\% | 17.1\% | 13.2\% | 16.1\% | 7.7\% | 5.1\% | 15.2\% |
|  | Non-GAAP operating profit | 6.6 | 17.5 | 22.3 | 24.6 | 22.9 | 38.2 | 27.4 | 87.3 |
|  | Non-GAAP operating profit margin | 7.1\% | 16.2\% | 18.8\% | 19.0\% | 17.8\% | 9.8\% | 7.3\% | 18.0\% |

## GAAP to Non-GAAP Reconciliation Segments - Continuing Operations

|  | Q3 FY20 | Q4 FY20 | Q1 FY21 | Q2 FY21 | Q3 FY21 | FY20 | LTM 6/30/20 | LTM 6/30/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Life Sciences Products |  |  |  |  |  |  |  |  |
| Revenue | 30.4 | 38.6 | 45.5 | 52.4 | 48.6 | 129.8 | 123.2 | 185.1 |
| GAAP gross profit | 13.3 | 16.7 | 20.5 | 24.1 | 22.7 | 55.7 | 51.6 | 83.9 |
| Gross profit margin | 43.6\% | 43.2\% | 45.1\% | 45.9\% | 46.6\% | 42.9\% | 41.9\% | 45.3\% |
| Amortization expense | 0.3 | 0.3 | 0.3 | 0.3 | 0.4 | 1.2 | 1.2 | 1.3 |
| Non-GAAP gross profit | 13.5 | 17.0 | 20.8 | 24.3 | 23.1 | 56.9 | 52.8 | 85.2 |
| Non-GAAP gross profit margin | 44.5\% | 44.0\% | 45.7\% | 46.5\% | 47.5\% | 43.8\% | 42.8\% | 46.0\% |
| Operating expenses | (11.1) | (12.6) | (12.9) | (13.1) | (13.9) | (47.5) | (46.6) | (52.6) |
| GAAP operating profit | 2.2 | 4.1 | 7.7 | 10.9 | 8.7 | 8.2 | 4.9 | 31.4 |
| Operating profit margin | 7.2\% | 10.5\% | 16.9\% | 20.9\% | 17.9\% | 6.3\% | 4.0\% | 17.0\% |
| Non-GAAP operating profit | 2.5 | 4.4 | 7.9 | 11.2 | 9.1 | 9.4 | 6.1 | 32.7 |
| Non-GAAP operating profit margin | 8.2\% | 11.3\% | 17.5\% | 21.4\% | 18.8\% | 7.2\% | 5.0\% | 17.6\% |
| Life Sciences Services |  |  |  |  |  |  |  |  |
| Revenue | 62.9 | 69.6 | 72.6 | 77.2 | 80.5 | 258.8 | 251.2 | 299.9 |
| GAAP gross profit | 26.0 | 35.8 | 36.8 | 33.8 | 39.8 | 116.4 | 105.9 | 146.2 |
| Gross profit margin | 41.4\% | 51.5\% | 50.7\% | 43.8\% | 49.4\% | 45.0\% | 42.2\% | 48.8\% |
| Amortization expense | 1.8 | 1.8 | 1.7 | 1.7 | 1.7 | 6.9 | 6.7 | 7.0 |
| Tariff adjustment | - | - | - | 5.5 | - | - | - | 5.5 |
| Other special charges | 0.3 | - | - | - | (0.1) | 0.3 | 0.6 | (0.1) |
| Non-GAAP gross profit | 28.1 | 37.6 | 38.5 | 41.1 | 41.4 | 123.7 | 113.2 | 158.6 |
| Non-GAAP gross profit margin | 44.7\% | 54.0\% | 53.1\% | 53.2\% | 51.5\% | 47.8\% | 45.1\% | 52.9\% |
| Operating expenses | (24.0) | (24.5) | (24.2) | (27.6) | (27.6) | (94.8) | (91.9) | (104.0) |
| GAAP operating profit | 2.0 | 11.4 | 12.6 | 6.2 | 12.1 | 21.6 | 14.0 | 42.2 |
| Operating profit margin | 3.2\% | 16.3\% | 17.3\% | 8.0\% | 15.1\% | 8.3\% | 5.6\% | 14.1\% |
| Non-GAAP operating profit | 4.1 | 13.1 | 14.3 | 13.4 | 13.8 | 28.8 | 21.3 | 54.6 |
| Non-GAAP operating profit margin | 6.5\% | 18.9\% | 19.7\% | 17.4\% | 17.1\% | 11.1\% | 8.5\% | 18.2\% |

## Net Income Reconciliation to Adjusted EBITDA Total Brooks - Continuing Operations

| \$ millions | Q3 FY20 | Q4 FY20 | Q1 FY21 | Q2 FY21 | Q3 FY21 | FY20 | LTM 6/30/20 | LTM 6/30/21 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income attributable to Brooks Automation, Inc. | 13.7 | 29.0 | 26.0 | 23.7 | 39.2 | 64.9 | 448.2 | 117.9 |
| (Income) loss from discontinued operations, net of tax | - | 0.0 | 1.0 | 0.2 | 0.0 | 0.2 | (406.9) | 1.2 |
| Net income from continuing operations | 13.7 | 29.0 | 27.0 | 23.9 | 39.2 | 65.0 | 41.3 | 119.1 |
| Adjustments: |  |  |  |  |  |  |  |  |
| Interest income | (0.0) | 0.0 | (0.1) | (0.0) | (0.4) | (0.8) | (1.5) | (0.5) |
| Interest expense | 0.8 | 0.7 | 0.6 | 0.5 | 0.5 | 2.9 | 3.2 | 2.2 |
| Income tax provision | 5.1 | 4.4 | 4.8 | 6.3 | 9.4 | 9.9 | 5.0 | 24.8 |
| Depreciation | 6.3 | 5.3 | 6.0 | 5.9 | 6.1 | 23.7 | 23.5 | 23.2 |
| Amortization of intangible assets | 10.4 | 10.4 | 9.7 | 9.9 | 11.1 | 41.8 | 40.3 | 41.2 |
| Loss on extinguishment of debt | - | - | - | - | - | - | 5.3 | - |
| EBITDA-from Continuing Operations | 36.3 | 49.8 | 48.0 | 46.5 | 65.7 | 142.6 | 117.1 | 210.0 |
| Non-GAAP adjustments: |  |  |  |  |  |  |  |  |
| Restructuring related charges | 0.3 | - | - | - | - | 0.3 | 0.6 | - |
| Purchase accounting impact on inventory and contracts acquired | - | - | - | - | 0.1 | (0.0) | - | 0.1 |
| Stock-based compensation | 3.7 | 4.0 | 6.7 | 7.5 | 6.1 | 16.3 | 17.3 | 24.2 |
| Fair value adjustment of equity investment | - | - | - | - | - | - | - | - |
| Tariff adjustment | - | - | - | 5.5 | - | - | - | 5.5 |
| Restructuring charges | - | 0.2 | 0.1 | 0.1 | - | 1.4 | 2.4 | 0.4 |
| Merger and acquisition costs / Other | 0.0 | 0.0 | 3.0 | 11.8 | 6.2 | 0.5 | 0.6 | 21.0 |
| Adjusted EBITDA - from Continuing Operations | 40.3 | 54.0 | 57.8 | 71.4 | 78.2 | 161.1 | 137.9 | 261.3 |

## Operating Profit Reconciliation to Adjusted EBITDA Business Segments - Continuing Operations

\$ millions

## Semiconductor Solutions

Operating Profit
Non-GAAP adjustments:
Depreciation
Amortization of intangible assets

## EBITDA

EBITDA margin
Purchase accounting impact on inventory
and contracts acquired
Stock-based compensation

## Adjusted EBITDA

Adjusted EBITDA margin

Total Life Sciences
Operating Profit
Non-GAAP adjustments:
Depreciation
Amortization, restructuring related,
and other special charges
EBITDA
EBITDA margin
Tariffs
Stock-based compensation
Adjusted EBITDA
Adjusted EBITDA margin

| Q3 FY20 | Q4 FY20 | Q1 FY21 | Q2 FY21 | Q3 FY21 |
| :---: | :---: | :---: | :---: | :---: |
| 22.7 | 27.1 | 21.2 | 33.0 | 43.5 |
| 1.7 | 0.5 | 1.3 | 1.4 | 1.4 |
| 0.7 | 0.7 | 0.4 | 0.3 | 1.2 |
| $\begin{array}{r} 25.1 \\ 19.8 \% \end{array}$ | $\begin{array}{r} 28.3 \\ 20.5 \% \end{array}$ | $\begin{array}{r} 22.9 \\ 17.4 \% \end{array}$ | $\begin{array}{r} 34.7 \\ 22.1 \% \end{array}$ | $\begin{array}{r} 46.1 \\ 24.7 \% \end{array}$ |



|  |  |  |
| ---: | ---: | ---: |
| $(0.0)$ | $(0.0)$ | 0.1 |
| 9.9 | 11.1 | 13.5 |
|  | 85.3 | 145.6 |
| $19.3 \%$ | $18.0 \%$ | $23.8 \%$ |


| Q3 FY20 | Q4 FY20 | Q1 FY21 | Q2 FY21 | Q3 FY21 |
| :---: | :---: | :---: | :---: | :---: |
| 4.2 | 15.4 | 20.2 | 17.1 | 20.8 |
| 4.6 | 4.8 | 4.7 | 4.5 | 4.6 |
| 2.4 | 2.1 | 2.0 | 2.0 | 2.1 |
| 11.2 | 22.3 | 26.9 | 23.6 | 27.5 |
| 12.0\% | 20.6\% | 22.8\% | 18.2\% | 21.3\% |
| - | - | - | 5.5 | - |
| 1.6 | 1.7 | 2.8 | 3.4 | 2.8 |
| 12.8 | 24.0 | 29.8 | 32.5 | 30.3 |
| 13.7\% | 22.2\% | 25.2\% | 25.1\% | 23.5\% |


| FY20 | LTM 6/30/20 | LTM 6/30/21 |
| :---: | :---: | :---: |
| 29.8 | 18.9 | 73.6 |
| 18.3 | 18.0 | 18.6 |
| 8.4 | 8.5 | 8.2 |
| 56.5 | 45.4 | 100.4 |
| 14.5\% | 12.1\% | 20.7\% |
| - | - | 5.5 |
| 6.4 | 6.2 | 10.7 |
| 62.9 | 51.6 | 116.6 |
| 16.2\% | 13.8\% | 24.0\% |

## Operating Profit Reconciliation to Adjusted EBITDA Segments - Continuing Operations

## Life Science Product

Operating Profit
Non-GAAP adjustments:
Depreciation
Amortization of intangible assets
EBITDA
EBITDA margin
Stock-based compensation
Adjusted EBITDA
Adjusted EBITDA margin

Operating Profit
Non-GAAP adjustments: Depreciation
Amortization, restructuring related, and other special charges

## EBITDA

EBITDA margin
Tariffs
Stock-based compensation
Adjusted EBITDA
Adjusted EBITDA margin
$\frac{\text { Q3 FY20 }}{2.2} \frac{\text { Q4 FY20 }}{4.1} \frac{\text { Q1FY21 }}{7.7} \frac{\text { Q2 FY21 }}{10.9} \frac{\text { Q3 FY21 }}{8.7}$
$\begin{array}{cc}\text { FY2O } & \text { LTM 6/30/20 } \\ 8.2 & \\ 4.9 & \text { LTM 6/30/21 } \\ 31.4\end{array}$



