

Azenta Reports Second Quarter Results for Fiscal 2024, Ended March 31, 2024

BURLINGTON, Mass., May 8, 2024 (PR Newswire) – Azenta, Inc. (Nasdaq: AZTA) today reported financial results for the second quarter ended March 31, 2024.

	Quarter Ended										
Dollars in millions, except per share data	M	arch 31,	Dec	ember 31,	N	Iarch 31,	Cha	inge			
		2024		2023		2023	Prior Qtr	Prior Yr.			
Revenue from Continuing Operations	\$	159	\$	154	\$	148	3 %	7 %			
Organic growth								7 %			
Sample Management Solutions	\$	74	\$	79	\$	71	(6)%	4 %			
Multiomics	\$	62	\$	63	\$	62	(1)%	(0)%			
B Medical Systems	\$	23	\$	13	\$	15	81 %	51 %			
Diluted EPS Continuing Operations	\$	(2.47)	\$	(0.28)	\$	(0.03)	nm	nm			
Diluted EPS Total	\$	(2.47)	\$	(0.28)	\$	(0.07)	nm	nm			
		,									
Non-GAAP Diluted EPS Continuing Operations	\$	0.05	\$	0.02	\$	(0.06)	102 %	184 %			
Adjusted EBITDA - Continuing Operations	\$	9	\$	5	\$	(2)	107 %	493 %			
Adjusted EBITDA Margin - Continuing Operations	·	5.9%		3.0%		(1.6)%					

Management Comments

"We saw continued momentum in the second quarter with strong organic revenue growth, and improved profitability as a result of our ongoing cost reduction and transformation initiatives," stated Steve Schwartz, President and CEO. "This marks our fourth consecutive quarter of positive free cash flow. And as noted during our Investor Day in March, we are confident in our position and the market opportunity which we are uniquely positioned to capture."

Second Quarter Fiscal 2024 Results

- Revenue was \$159 million, up 7% year over year. Organic revenue, which excludes the impacts from foreign exchange, was also up 7% year over year, with a nominal benefit from foreign exchange tailwinds. The year-over-year revenue increase was attributable to higher B Medical Systems ("B Medical") and Sample Management Solutions revenues. The combined Sample Management Solutions and Multiomics business segments grew 2% on an organic basis. The Consumables and Instruments ("C&I") product line remained a headwind to growth in the second quarter, largely attributable to instruments softness. Excluding the C&I product line, organic revenue grew 9% year-over-year.
- Sample Management Solutions revenue was \$74 million, up 4% year over year.
 - Organic revenue grew 3%, mainly driven by continued strength in large-automated Store Systems and Sample Repository Solutions, partially offset by a year-over-year revenue

decline in the C&I product line. Excluding the C&I product line, the segment grew 8% on an organic basis.

- Multiomics revenue was \$62 million, flat year over year.
 - Organic revenue grew 1% year over year, primarily driven by growth in Gene Synthesis services, partially offset by a year-over-year decline in Sanger sequencing revenue.
- B Medical Systems revenue was \$23 million, up 51% year over year.
 - Organic revenue grew 49% year over year. The better-than-expected revenue in the quarter was mainly due to the materialization of additional cold chain solution orders received during the period.

Summary of GAAP Earnings Results

- Operating loss was \$147 million. Operating margin was (92.3%), compared to (8.7%) in the second quarter fiscal year 2023.
 - Gross margin was 39.8%, an improvement of 400 basis points year over year, mainly driven by higher revenue.
 - Operating expenses were \$210 million, up 218% year over year, and included a \$111.3 million non-cash goodwill impairment charge related to the B Medical segment and a \$4.7 million non-cash intangible asset impairment charge related to the discontinuation of the sample sourcing product offering (a product line within the Sample Management Solutions segment), as well as costs for restructuring and transformation. The year-over-year increase was driven by the goodwill and intangible asset impairments, transformation costs, and higher restructuring costs, partially offset by a prior year one-time non-cash benefit of \$17 million related to the reversal of the fair value of B Medical contingent consideration.
- Other income included \$9.6 million of net interest income versus \$10.4 million in the prior year period.
- Diluted EPS from continuing operations was (\$2.47) compared to (\$0.03) in the second quarter of fiscal year 2023.

Summary of Non-GAAP Earnings Results

- Operating loss was \$6 million. Operating margin was (3.6%), an improvement of 530 basis points year over year.
 - o Gross margin was 44.3%, an improvement of 310 basis points year over year, mainly driven by higher revenue and operating efficiency.
 - Operating expense in the quarter was \$76 million, up 3% year over year, primarily driven by the year-over-year increase in stock-based compensation and higher commissions expense in B Medical which offset the benefit from cost reduction actions.
 - Adjusted EBITDA was \$9 million, and Adjusted EBITDA margin was 5.9%, an improvement of 750 basis points year over year.
- Diluted EPS was \$0.05, compared to (\$0.06) one year ago.

Cash and Liquidity as of March 31, 2024

- The Company ended the quarter with a total balance of cash, cash equivalents, restricted cash and marketable securities of \$975 million.
- Operating cash flow was \$8 million in the quarter. Capital expenditures were \$7 million, and free cash flow (cash flow from operations less capital expenditures) was \$2 million.

Share Repurchase Program Update

- In the second quarter, the Company repurchased 1.2 million shares for \$73.9 million under a 10b5-1 trading program.
- As of March 31, 2024, the Company repurchased 20.9 million shares of common stock for \$1.025 billion under the 2022 Repurchase Authorization. In fiscal year 2024, the Company intends to complete the full capacity of the \$1.5 billion share repurchase authorization announced in November 2022.

Guidance for Continuing Operations for Full Year Fiscal 2024

- The Company is lowering revenue guidance for fiscal year 2024 while raising earnings guidance:
 - o Total revenue is now expected to be in the range of \$659 to \$671 million due to the timing of B Medical revenue.
 - o Total organic revenue in the range of down 1% to up 1% relative to fiscal year 2023.
 - o Adjusted EBITDA margin expansion is expected to be approximately 300 basis points.
 - o Non-GAAP diluted earnings per share is expected to be in the range of \$0.27 to \$0.37.

Conference Call and Webcast

Azenta management will webcast its second quarter fiscal 2024 earnings conference call today at 4:30 p.m. Eastern Time. During the call, Company management will respond to questions concerning, but not limited to, the Company's financial performance, business conditions and industry outlook. Management's responses could contain information that has not been previously disclosed.

The call will be broadcast live over the Internet and, together with presentation materials referenced on the call, will be hosted at the Investor Relations section of Azenta's website at https://investors.azenta.com/events and will be archived online on this website for convenient on-demand replay. In addition, Participants may access the call using the following. online registration link. Registrants will receive confirmation containing dial in details and a unique conference call code for entry.

Regulation G – Use of Non-GAAP financial Measures

The Company supplements its GAAP financial measures with certain non-GAAP financial measures to provide investors a perspective on the results of business operations, which the Company believes is comparable to the similar analyses provided by its peers. These measures are not presented in accordance with, nor are they a substitute for, U.S. generally accepted accounting principles, or GAAP. These measures should always be considered in conjunction with appropriate GAAP measures. A reconciliation of non-GAAP measures to the most nearly comparable GAAP measures is included at the end of this release following the consolidated balance sheets, statements of operations and statements of cash flows. Certain amounts in the

tables that supplement the consolidated financial statements may not sum due to rounding. All percentages are calculated using unrounded amounts.

"Safe Harbor Statement" under Section 21E of the Securities Exchange Act of 1934

Some statements in this release are forward-looking statements made under Section 21E of the Securities Exchange Act of 1934. These statements are neither promises nor guarantees but involve risks and uncertainties, both known and unknown, that could cause Azenta's financial and business results to differ materially from our expectations. They are based on the facts known to management at the time they are made. Forward-looking statements include but are not limited to statements about our revenue and earnings expectations, our ability to realize margin improvement from cost reductions, and our ability to deliver financial success in the future and otherwise related to future operating or financial performance and opportunities. Factors that could cause results to differ from our expectations include the following: our ability to reduce costs effectively; the volatility of the life sciences markets the Company serves; our possible inability to meet demand for our products due to difficulties in obtaining components and materials from our suppliers in required quantities and of required quality; the inability of customers to make payments to us when due; price competition; disputes concerning intellectual property; uncertainties in global political and economic conditions; our ability to successfully invest the cash proceeds from the sale of our Semiconductor Automation business; and other factors and other risks, including those that we have described in our filings with the Securities and Exchange Commission, including but not limited to our Annual Report on Form 10-K, Current Reports on Form 8-K and our Quarterly Reports on Form 10-Q. As a result, we can provide no assurance that our future results will not be materially different from those projected. Azenta expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any such statement to reflect any change in our expectations or any change in events, conditions, or circumstances on which any such statement is based. Azenta undertakes no obligation to update the information contained in this press release.

About Azenta Life Sciences

Azenta, Inc. (Nasdaq: AZTA) is a leading provider of life sciences solutions worldwide, enabling impactful breakthroughs and therapies to market faster. Azenta provides a full suite of reliable cold-chain sample management solutions and multiomics services across areas such as drug development, clinical research and advanced cell therapies for the industry's top pharmaceutical, biotech, academic and healthcare institutions globally. Our global team delivers and supports these products and services through our industry-leading brands, including GENEWIZ, FluidX, Ziath, 4titude, Limfinity, Freezer Pro, Barkey, and B Medical Systems.

Azenta is headquartered in Burlington, Massachusetts, with operations in North America, Europe, and Asia. For more information, please visit www.azenta.com.

AZENTA INVESTOR CONTACTS:

Yvonne Perron Vice President, Financial Planning & Analysis and Investor Relations ir@azenta.com

Sherry Dinsmore

sherry.dinsmore@azenta.com

AZENTA, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (unaudited)

(In thousands, except per share data)

		Three Mor Marc		nded	Six Months Ended March 31,				
		2024		2023		2024		2023	
Revenue									
Products	\$	59,017	\$	51,917	\$	112,410	\$	137,715	
Services		100,117		96,484		201,041		189,052	
Total revenue		159,134		148,401		313,451		326,767	
Cost of revenue									
Products		41,658		40,009		78,496		94,108	
Services		54,091		55,156		110,058		105,558	
Total cost of revenue		95,749		95,165		188,554		199,666	
Gross profit		63,385		53,236		124,897		127,101	
Operating expenses									
Research and development		8,707		8,520		17,200		16,056	
Selling, general and administrative		78,314		73,339		156,890		165,891	
Impairment of goodwill and intangible assets		115,975				115,975			
Contingent consideration - fair value adjustments		_		(17,145)		_		(17,145)	
Restructuring charges		7,344		1,499		8,464		2,961	
Total operating expenses		210,340		66,213	_	298,529		167,763	
Operating loss		(146,955)		(12,977)		(173,632)		(40,662)	
Other income									
Interest income, net		9,565		10,394		19,646		21,059	
Other income (expense), net		250		(2,668)		932		(1,523)	
Loss before income taxes		(137,140)		(5,251)		(153,054)		(21,126)	
Income tax benefit		(260)		(3,260)		(450)		(7,900)	
Income (loss) from continuing operations		(136,880)		(1,991)		(152,604)		(13,226)	
Loss from discontinued operations, net of tax				(2,936)				(2,936)	
Net loss	\$	(136,880)	\$	(4,927)	\$	(152,604)	\$	(16,162)	
Basic net loss per share:									
Income (loss) from continuing operations	\$	(2.47)	\$	(0.03)	\$	(2.72)	\$	(0.19)	
Loss from discontinued operations, net of tax		` —		(0.04)		` —		(0.04)	
Basic net loss per share	\$	(2.47)	\$	(0.07)	\$	(2.72)	\$	(0.23)	
Diluted net loss per share:			-	·				•	
Income (loss) from continuing operations	\$	(2.47)	\$	(0.03)	\$	(2.72)	\$	(0.19)	
Loss from discontinued operations, net of tax				(0.04)				(0.04)	
Diluted net loss per share	\$	(2.47)	\$	(0.07)	\$	(2.72)	\$	(0.23)	
Weighted average shares used in computing net loss per	_					, , ,			
share:									
Basic		55,440		69,111		56,078		70,858	
Diluted		55,440		69,111		56,078		70,858	
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AZENTA, INC. CONSOLIDATED BALANCE SHEETS (unaudited)

(In thousands, except share and per share data)

		March 31, 2024		September 30, 2023
Assets				
Current assets				
Cash and cash equivalents	\$	353,491	\$	678,910
Short-term marketable securities	•	468,220	•	338,873
Accounts receivable, net of allowance for expected credit losses (\$6,844 and				
\$8,057, respectively)		154,668		156,535
Inventories		122,351		128,198
Derivative asset		350		13,036
Short-term restricted cash		3,089		4,650
Prepaid expenses and other current assets		87,897		98,754
Total current assets		1,190,066		1,418,956
Property, plant and equipment, net		200,905		205,744
Long-term marketable securities		143,018		111,338
Long-term deferred tax assets		925		571
Operating lease right-of-use assets		69,662		66,580
Goodwill		681,140		784,339
Intangible assets, net		267,626		294,301
Other assets		10,155		3,891
Total assets	\$	2,563,497	\$	2,885,720
Liabilities and stockholders' equity				
Current liabilities				
Accounts payable	\$	37,319	\$	35,796
Deferred revenue		38,323		34,614
Accrued warranty and retrofit costs		9,745		10,223
Accrued compensation and benefits		27,985		33,911
Accrued customer deposits		21,772		17,707
Accrued income taxes payable		10,706		7,378
Short-term operating lease liability		10,802		9,499
Accrued expenses and other current liabilities		46,347		61,800
Total current liabilities		202,999		210,928
Long-term tax reserves		377		380
Long-term deferred tax liabilities		62,267		67,301
Long-term operating lease liabilities		63,374		60,436
Other long-term liabilities		11,609		12,175
Total liabilities		340,626		351,220
Stockholders' equity				
Preferred stock, \$0.01 par value - 1,000,000 shares authorized, no shares issued or outstanding		_		_
Common stock, \$0.01 par value - 125,000,000 shares authorized, 68,464,925				
shares issued and 54,614,041 shares outstanding at March 31, 2024, 71,294,247				
shares issued and 57,832,378 shares outstanding at September 30, 2023		681		713
Additional paid-in capital		999,333		1,156,160
Accumulated other comprehensive loss		(41,728)		(62,426)
Treasury stock, at cost - 13,850,884 shares at March 31, 2024 and 13,461,869				
shares at September 30, 2023		(223,820)		(200,956)
Retained earnings		1,488,405		1,641,009
Total stockholders' equity		2,222,871		2,534,500
Total liabilities and stockholders' equity	\$	2,563,497	\$	2,885,720

AZENTA, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited) (In thousands)

		Six Months Ended March 31,				
		2024		2023		
Cash flows from operating activities						
Net loss	\$	(152,604)	\$	(16,162)		
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:						
Depreciation and amortization		44,214		42,140		
Impairment of goodwill and intangible assets		115,975		_		
Non-cash write-offs of assets		6,966		_		
Stock-based compensation		8,804		6,096		
Contingent consideration adjustment				(17,145)		
Amortization and accretion on marketable securities		(2,084)		(5,284)		
Deferred income taxes		(9,456)		(20,843)		
Purchase accounting impact on inventory				5,781		
Loss on disposals of property, plant and equipment		260		31		
Changes in operating assets and liabilities:						
Accounts receivable		2,922		23,925		
Inventories		7,975		(11,504)		
Accounts payable		936		(5,677)		
Deferred revenue		3,379		3,625		
Accrued warranty and retrofit costs		(714)		622		
Accrued compensation and tax withholdings		(6,153)		(21,797)		
Accrued restructuring costs		1,454		820		
Other assets and liabilities		12,913		(23,798)		
Net cash provided by (used in) operating activities		34,787		(39,170)		
Cash flows from investing activities						
Purchases of property, plant and equipment		(18,746)		(21,705)		
Purchases of marketable securities		(345,447)		(233,584)		
Sales and maturities of marketable securities		190,504		728,171		
Net investment hedge settlement		1,476		29,313		
Acquisitions, net of cash acquired		_		(387,665)		
Net cash provided by (used in) investing activities		(172,213)		114,530		
Cash flows from financing activities						
Payments of finance leases		(386)		(230)		
Withholding tax payments on net share settlements on equity awards				(4,906		
Share repurchases		(186,834)		(500,000)		
Net cash used in financing activities	_	(187,220)		(505,136)		
Effects of exchange rate changes on cash and cash equivalents		4,721		60,355		
Net decrease in cash, cash equivalents and restricted cash	-	(319,925)		(369,421)		
Cash, cash equivalents and restricted cash, beginning of period		684,045		1,041,296		
Cash, cash equivalents and restricted cash, end of period	\$	364,120	\$	671,875		
	Ψ	304,120	Ψ	071,073		
Supplemental disclosures: Cash paid for income taxes, net		5,008		35,286		
Reconciliation of cash, cash equivalents and restricted cash to the condensed consolidated balance shee	ata	3,008		33,200		
Reconcination of cash, cash equivalents and restricted cash to the condensed consolidated balance she	eis	M 1 21		6 4 1 20		
		March 31,		September 30,		
Cook and each agriculants of continuing angestions	\$	252 401	\$	2023 678,910		
Cash and cash equivalents of continuing operations	Þ	353,491	Ф)		
Short-term restricted cash		3,089		4,650		
Long-term restricted cash included in other assets		7,540	_	485		
Total cash, cash equivalents and restricted cash shown in the condensed consolidated statements of	¢.	264.126	¢.	(04.045		
cash flows	\$	364,120	\$	684,045		

Notes on Non-GAAP Financial Measures

Non-GAAP financial measures are used in addition to and in conjunction with results presented in accordance with GAAP and should not be relied upon to the exclusion of GAAP financial measures. Management adjusts the GAAP results for the impact of amortization of intangible assets, restructuring charges, purchase price accounting adjustments and charges related to M&A, non-recurring costs related to the Company's business transformation initiatives and share repurchases to provide investors better perspective on the results of operations which the Company believes is more comparable to the similar analysis provided by its peers. Management also excludes special charges and gains, such as impairment losses, gains and losses from the sale of assets, certain tax benefits and charges, as well as other gains and charges that are not representative of the normal operations of the business. Management strongly encourages investors to review our financial statements and publicly filed reports in their entirety and not rely on any single measure.

						Quarter	Enc	led				
		March 3	1, 20	024		Decembe	r 31,	2023		March	31, 2	023
			pe	r diluted			pe	er diluted			pe	r diluted
Amounts in thousands, except per share data		\$		share		\$		share		\$		share
Net income (loss) from continuing operations	\$ (136,880)	\$	(2.47)	\$	(15,724)	\$	(0.28)	\$	(1,991)	\$	(0.03)
Adjustments:												
Amortization of completed technology		6,373		0.11		5,627		0.10		4,901		0.07
Purchase accounting impact on inventory						_				2,912		0.04
Amortization of other intangible assets		6,654		0.12		6,862		0.12		7,509		0.11
Transformation costs (1)		4,446		0.08		41		0.00		10		0.00
Restructuring and restructuring related												
charges		7,344		0.13		1,120		0.02		1,499		0.02
Impairment of goodwill and intangible				• • • •								
assets		115,975		2.09								
Contingent consideration - fair value										(17 145)		(0.25)
adjustments		_		_		_		_		(17,145)		(0.25)
Merger and acquisition costs and costs related to share repurchase (2)		426		0.01		4,321		0.08		19		0.00
Tax adjustments (3)		1,659		0.01		1,858		0.03		56		0.00
		(3,200)		(0.06)		(2,688)		(0.05)		(1,934)		(0.03)
Tax effect of adjustments		(3,200)	_	(0.00)	_	(2,000)	_	(0.03)		(1,934)		(0.03)
Non-GAAP adjusted net income from continuing operations	\$	2,797	\$	0.05	\$	1,417	\$	0.02	2	(4,164)	\$	(0.06)
- ·	Ψ	5,602	Ψ	0.10	Ψ_	3,202	Ψ	0.02	Ψ	3,991	Ψ	0.06
Stock based compensation, pre-tax Tax rate		15 %	/-	0.10		12 %	/-	0.00		15 %	/-	0.00
			0	0.00			0	0.05			0	0.05
Stock-based compensation, net of tax	_	4,762	_	0.09	_	2,818	_	0.03	_	3,392	_	0.03
Non-GAAP adjusted net income excluding stock-based compensation - continuing												
operations	\$	7,559	\$	0.14	\$	4,235	\$	0.07	\$	(772)	\$	(0.01)
орогинона	Ψ	1,557	Ψ	0.17	Ψ	1,233	Ψ	0.07	Ψ	(112)	Ψ	(0.01)
Shares used in computing non-GAAP												
diluted net income per share				55,440				56,709				69,111
anated not moonic per share				55,110				20,107				0,111

				Six Mont	hs Er	ıded		
		March 3	31, 2	024		March 3	31, 2	023
Amounts in thousands, except per share data		\$		per diluted share		\$		per diluted share
Net loss from continuing operations	\$	(152,604)	\$	(2.72)	\$	(13,226)	\$	(0.19)
Adjustments:	φ	(132,004)	Φ	(2.72)	Φ	(13,220)	Φ	(0.19)
Amortization of completed technology		12,000		0.21		9,070		0.13
Purchase accounting impact on inventory		==				5,781		0.08
Amortization of other intangible assets		13,516		0.24		14,882		0.21
Transformation costs ⁽¹⁾		4,487		0.08		(55)		(0.00)
Restructuring and restructuring related charges		8,464		0.15		2,961		0.04
Impairment of goodwill and intangible assets		115,975		2.07		_		_
Contingent consideration - fair value adjustments		_				(17,145)		(0.24)
Merger and acquisition costs and costs related to share						(', ', ',		(-)
repurchase (2)		4,747		0.08		11,857		0.17
Indemnification asset release		´ —		_		(19)		(0.00)
Tax adjustments (3)		3,517		0.06		(1,380)		(0.02)
Tax effect of adjustments		(5,888)		(0.10)		(7,934)		(0.11)
Non-GAAP adjusted net income from continuing								
operations	\$	4,214	\$	0.08	\$	4,790	\$	0.07
Stock-based compensation, pre-tax		8,804		0.16		6,217		0.09
Tax rate		15 %	6	_		15 %	6	_
Stock-based compensation, net of tax		7,483	\$	0.13		5,284		0.07
Non-GAAP adjusted net income excluding stock-based		_						
compensation - continuing operations	\$	11,697	\$	0.21	\$	10,074	\$	0.14
Shares used in computing non-GAAP diluted net income per								
share		_		56,078				70,858

Transformation costs represent non-recurring expenses for strategic projects with anticipated long-term benefits to the Company focused on cost reduction and productivity improvement that do not meet the definition of restructuring charges. These costs are directed at simplifying, standardizing, streamlining, and optimizing the Company's operations, processes and systems to permanently alter the Company's operations for the long term. For a project to be considered transformational, successful completion of the project must be expected to bring long-term material benefits to the organization and involve significant changes to process and/or underlying technology. Transformation costs in the period result from actions taken as part of the Company's 2024 transformation plan, and primarily relate to one time asset write downs associated with changes in technology, one time inventory write downs relating to restructuring actions taken in the period, and third-party consulting costs associated with process & systems re-design.

		Qua	rter Ended	Six Mont	hs E	nded		
Dollars in thousands	March 31, 2024	Dec	cember 31, 2023	M	larch 31, 2023	March 31, 2024	N	1arch 31, 2023
GAAP net income (loss)	\$ (136,880)	\$	(15,724)	\$	(4,927)	\$ (152,604)	\$	(16,162)
Less: Income (loss) from discontinued operations					(2,936)			(2,936)
GAAP net income (loss) from continuing operations	(136,880)		(15,724)		(1,991)	(152,604)		(13,226)
Adjustments:								
Less: Interest income, net	(9,565)		(10,081)		(10,394)	(19,646)		(21,059)
Add / Less: Income tax (benefit) expense	(260)		(190)		(3,260)	(450)		(7,900)
Add: Depreciation	9,321		9,377		9,549	18,698		18,189
Add: Amortization of completed technology	6,373		5,627		4,901	12,000		9,070
Add: Amortization of other intangible assets	6,654		6,862		7,509	13,516		14,882
Earnings before interest, taxes, depreciation and amortization - Continuing operations	\$ (124,357)	\$	(4,129)	\$	6,315	\$ (128,486)	\$	(44)

Includes genese related to governance-related matters.

Tax adjustments during all periods include adjustments to tax benefits related to stock compensation. These adjustments are recognized in the period of vesting for US GAAP but included in the annual effective tax rate for Non-GAAP reporting. Tax adjustments for the six months ended March 31, 2024, exclude the impact of recording valuation allowance adjustments against U.S. deferred taxes in the amount of \$0.7M. Tax adjustments for the quarter ended December 31, 2022, included a \$1.3M increase to expense related to the exclusion of a benefit from an incentive tax rate change in China.

		Quarter Ended		Six Mont	hs Ended
Dollars in thousands	March 31, 2024	December 31, 2023	March 31, 2023	March 31, 2024	March 31, 2023
Earnings before interest, taxes, depreciation and					
amortization - Continuing operations	\$ (124,357)	\$ (4,129)	\$ 6,315	\$ (128,486)	\$ (44)
Adjustments:					
Add: Stock-based compensation	5,602	3,202	3,991	8,804	6,217
Add: Purchase accounting impact on inventory	_	_	2,912	_	5,781
Add: Restructuring and restructuring related					
charges	7,344	1,120	1,499	8,464	2,960
Add: Merger and acquisition costs and costs					
related to share repurchase(1)	426	4,321	19	4,747	11,857
Add: Impairment of goodwill and intangible					
assets	115,975	_	-	115,975	_
Less: Contingent consideration - fair value					
adjustments	_	_	(17,145)		(17,145)
Less: Transformation costs ⁽²⁾	4,446	41	10	4,487	(55)
Less: Indemnification asset release		_		_	(19)
Adjusted earnings before interest, taxes,					
depreciation and amortization - Continuing					
operations	\$ 9,436	\$ 4,555	\$ (2,400)	\$ 13,991	\$ 9,552

⁽¹⁾ Includes expenses related to governance-related matters.

¹ Transformation costs represent non-recurring expenses for strategic projects with anticipated long-term benefits to the Company focused on cost reduction and productivity improvement that do not meet the definition of restructuring charges. These costs are directed at simplifying, standardizing, streamlining, and optimizing the Company's operations, processes and systems to permanently alter the Company's operations for the long term. For a project to be considered transformational, successful completion of the project must be expected to bring long-term material benefits to the organization and involve significant changes to process and/or underlying technology. Transformation costs in the period result from actions taken as part of the Company's 2024 transformation plan, and primarily relate to one time asset write downs associated with changes in technology, one time inventory write downs relating to restructuring actions taken in the period, and third-party consulting costs associated with process & systems re-design.

	Quarter Ended											
Dollars in thousands	March 31	, 2024	December 3	31, 2023	March 31	1, 2023						
GAAP gross profit	\$ 63,385	39.8 %	\$ 61,512	39.9 %	\$ 53,236	35.9 %						
Adjustments:												
Amortization of completed technology	6,373	4.0	5,627	3.6	4,901	3.3						
Purchase accounting impact on inventory	_	_	_		2,912	2.0						
Transformation costs ⁽¹⁾	710	0.4	_	_	_	_						
Non-GAAP adjusted gross profit	\$ 70,468	44.3 %	\$ 67,139	43.5 %	\$ 61,049	41.1 %						

	Six Months Ended									
Dollars in thousands	March 31,	2024	March 31,	2023						
GAAP gross profit	\$ 124,897	39.8 %	\$ 127,101	38.9 %						
Adjustments:										
Amortization of completed technology	12,000	3.8	9,070	2.8						
Purchase accounting impact on inventory	_		5,781	1.8						
Transformation costs ⁽¹⁾	710	0.2	_	—						
Non-GAAP adjusted gross profit	\$ 137,607	43.9 %	\$ 141,951	43.4 %						

Transformation costs represent non-recurring expenses for strategic projects with anticipated long-term benefits to the Company focused on cost reduction and productivity improvement that do not meet the definition of restructuring charges. These costs are directed at simplifying, standardizing, streamlining, and optimizing the Company's operations, processes and systems to permanently alter the Company's operations for the long term. For a project to be considered transformational, successful completion of the project must be expected to bring long-term material benefits to the organization and involve significant changes to process and/or underlying technology. Transformation costs in the period result from actions taken as part of the Company's 2024 transformation plan, and primarily relate to one time asset write downs associated with changes in technology, one time inventory write downs relating to restructuring actions taken in the period, and third-party consulting costs associated with process & systems re-design.

		Sa	mple Manage		ons		Multiomics Ouarter Ended								
			Quarter												
Dollars in thousands	March 2024		Decembe 2023		March 2023		March 2024		December 2023		March 2023				
GAAP gross profit	\$ 32,943	44.4 %	\$ 33,272	42.1 %	\$ 27,544	38.8 %	\$ 27,721	44.6 %	\$ 28,471	45.4 %	\$ 27,003	43.4 %			
Adjustments:															
Amortization of completed															
technology	1,027	1.4	816	1.0	933	1.3	1,040	1.7	1,039	1.7	1,226	2.0			
Transformation costs ⁽¹⁾	359	0.5													
Non-GAAP adjusted gross profi	it\$ 34,329	46.3 %	\$ 34,088	43.1 %	\$ 28,477	40.1 %	\$ 28,761	46.2 %	\$ 29,510	47.1 %	\$ 28,229	45.4 %			

			Systems		Segment Total									
		Quarter Ended						Quarter Ended						
	March	- /	Decembe	- /	March	March 31,		March 31,		December 31,		h 31,		
Dollars in thousands	2024	1	2023		2023		202	24	202	23	202	<u>13</u>		
GAAP gross profit	\$ 2,721	11.9 %	\$ (231)	(1.8)%	\$ (1,311)	(8.7)%	\$ 63,385	39.8 %	\$ 61,512	39.9	% \$ 53,236	35.9 %		
Adjustments:														
Amortization of completed														
technology	4,306	18.9	3,772	30.0	2,742	18.1	6,373	4.0	5,627	3.6	4,901	3.3		
Purchase accounting impact on														
inventory	_	_	_	_	2,912	19.3	_	_	_	_	2,912	2.0		
Transformation costs ⁽¹⁾	351	1.5	_	_	_	_	710	0.4	_	_	_	_		
Non-GAAP adjusted gross profit	\$ 7,378	32.4 %	\$ 3,541	28.1 %	\$ 4,343	28.7 %	\$ 70,468	44.3 %	\$ 67,139	43.5	% \$ 61,049	41.1 %		

	Sam	ple Manage	em	ent Solutio	ons	Multiomics											
		Six Mont	hs	Ended													
Dollars in thousands	March 3	1, 2024		March 3	1, 2023	March 3	1, 2024	March 3	1, 2023								
GAAP gross profit	\$ 66,215	43.2 %	\$	59,579	40.7 % \$	56,192	45.0 % \$	54,719	44.4 %								
Adjustments:																	
Amortization of completed technology	1,843	1.2		1,362	0.9	2,079	1.7	2,441	2.0								
Transformation costs ⁽¹⁾	359	0.2		_	_	_	_	_	_								
Non-GAAP adjusted gross profit	\$ 68,417	44.7 %	\$	60,942	41.6 % \$	58,271	46.6 % \$	57,160	46.3 %								

		B Medical	Systems		Segment Total									
		Six Month	s Ended			Six Mont	ths Ended							
Dollars in thousands	March 3	1, 2024	March	31, 2023	March 3	1, 2024	March 3	1, 2023						
GAAP gross profit	\$ 2,490	7.0 % \$	12,803	22.5 %	\$ 124,897	39.8 %	\$ 127,101	38.9 %						
Adjustments:														
Amortization of completed technology	8,078	22.8	5,265	9.2	12,000	3.8	9,070	2.8						
Purchase accounting impact on inventory														
and contracts acquired		_	5,781	10.2	_	_	5,781	1.8						
Transformation costs ⁽¹⁾	351	1.0	_		710	0.2	_	_						
Non-GAAP adjusted gross profit	\$ 10,919	30.9 % \$	23,849	41.9 %	\$ 137,607	43.9 %	\$ 141,951	43.4 %						

Transformation costs represent non-recurring expenses for strategic projects with anticipated long-term benefits to the Company focused on cost reduction and productivity improvement that do not meet the definition of restructuring charges. These costs are directed at simplifying, standardizing, streamlining, and optimizing the Company's operations, processes and systems to permanently alter the Company's operations for the long term. For a project to be considered transformational, successful completion of the project must be expected to bring long-term material benefits to the organization and involve significant changes to process and/or underlying technology. Transformation costs in the period result from actions taken as part of the Company's 2024 transformation plan, and primarily relate to one time asset write downs associated with changes in technology, one time inventory write downs relating to restructuring actions taken in the period, and third-party consulting costs associated with process & systems re-design.

	_			nagement So arter Ended		ions	_			Aultiomics arter Ended			B Medical Systems Ouarter Ended							
Dollars in thousands	N			December 31, 2023		1arch 31, 2023	N	1arch 31, 2024	•	ecember 31, 2023	March 31, 2023		M	larch 31, 2024	•	cember 31, 2023	M	arch 31, 2023		
GAAP operating (loss) profit	\$	(3,005)	\$	(1,723)	\$	(7,221)	\$	(4,006)	\$	(4,489)	\$	(5,037)	\$	\$ (5,810)		(8,181)	\$	(9,021)		
Adjustments:																				
Amortization of completed technology		1,027		816		933		1,040		1,039		1,226		4,306		3,772		2,742		
Purchase accounting impact on																				
inventory		_		_		_		_		_		_		_		_		2,912		
Amortization of other intangible assets		52		51		212		_		_		_		_		_		_		
Transformation costs ⁽¹⁾		359		_		_		_		_		_		351		_		_		
Other adjustment		_		_		_		_		(1)		_		_		_		_		
Non-GAAP adjusted operating (loss) profit	\$	(1,567)	\$	(856)	\$	(6,076)	\$	(2,966)	\$	(3,451)	\$	(3,810)	\$	(1,153)	\$	(4,409)	\$	(3,367)		

		Total Segments			Corporate		Total						
		Quarter Ended			Quarter Ended			Quarter Ended					
Dollars in thousands	March 31, 2024	December 31, 2023	March 31, 2023	March 31, 2024	December 31, 2023	March 31, 2023	March 31, 2024	December 31, 2023	March 31, 2023				
GAAP operating (loss) profit	\$ (12,821)	\$ (14,393)	\$ (21,279)	\$ (134,134)	\$ (12,284)	\$ 8,302	\$ (146,955)	\$ (26,677)	\$ (12,977)				
Adjustments:													
Amortization of completed													
technology	6,373	5,627	4,901	_	_	_	6,373	5,627	4,901				
Purchase accounting impact on													
inventory	_	_	2,912	_	_	_	_	_	2,912				
Amortization of other intangible													
assets	52	51	212	6,602	6,811	7,297	6,654	6,862	7,509				
Transformation costs ⁽¹⁾	710	_		3,736	41	10	4,446	41	10				
Restructuring charges	_	_	_	7,344	1,120	1,499	7,344	1,120	1,499				
Impairment of goodwill and													
intangible assets	_	_	_	115,975	_	_	115,975	_	_				
Contingent consideration adjustment	_	_	_	_	_	(17,145)	_	_	(17,145)				
Merger and acquisition costs and													
costs related to share repurchase (2)	_	_	_	426	4,321	19	426	4,321	19				
Other adjustment		(1)						(1)					
Non-GAAP adjusted operating (loss)													
profit	\$ (5,686)	\$ (8,716)	\$ (13,254)	\$ (51)	\$ 9	\$ (18)	\$ (5,737)	\$ (8,707)	\$ (13,272)				

	Sai	mple Manage		_	Multio		B Medical Systems Six Months Ended					
Dollars in thousands		Six Mont March 31, 2024	March 31, 2023	-	Six Mont March 31, 2024	arch 31, 2023	N	Six Mont March 31, 2024		larch 31, 2023		
GAAP operating (loss) profit	\$	(4,728)	\$ (10,697)	\$	(8,495)	\$ (9,518)	\$	(13,991)	\$	(9,475)		
Adjustments:												
Amortization of completed technology		1,843	1,362		2,079	2,441		8,078		5,265		
Purchase accounting impact on inventory		_	_		_	_		_		5,781		
Amortization of other intangibles		103	260		_	_		_		1,365		
Transformation costs ⁽¹⁾		359	_		_	_		351		_		
Other adjustment		_	_		(1)	_		_				
Non-GAAP adjusted operating (loss) profit	\$	(2,423)	\$ (9,074)	\$	(6,417)	\$ (7,075)	\$	(5,562)	\$	2,936		

		Total Se	gme	ents		Corp	orat	te				
		Six Mont	hs E	Inded		Six Mont	hs F	Ended		Six Mont	hs E	nded
Dollars in thousands		arch 31,	M	larch 31,	N	Tarch 31,	N	Iarch 31,	N	Iarch 31,	M	arch 31,
		2024		2023		2024		2023		2024		2023
GAAP operating (loss) profit	\$	(27,214)	\$	(29,690)	\$	(146,418)	\$	(10,973)	\$	(173,632)	\$	(40,662)
Adjustments:												
Amortization of completed technology		12,000		9,070		_		_		12,000		9,070
Purchase accounting impact on inventory		_		5,781		_		_		_		5,781
Amortization of other intangibles		103		1,624		13,413		13,257		13,516		14,882
Transformation costs ⁽¹⁾		710		_		3,777		(55)		4,487		(55)
Restructuring and restructuring related charges		_		_		8,464		2,960		8,464		2,961
Impairment of goodwill and intangible assets		_		_		115,975		_		115,975		_
Contingent consideration - fair value adjustments		_		_		_		(17,145)		_		(17,145)
Merger and acquisition costs and costs related to												
share repurchase (2)		_		_		4,747		11,857		4,747		11,857
Other adjustment		(1)								(1)		_
Non-GAAP adjusted operating (loss) profit	\$	(14,402)	\$	(13,213)	\$	(42)	\$	(99)	\$	(14,444)	\$	(13,312)

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Includes expenses related to governance-related matters.

	Sa	mple M	Iana	gement So	olutions	1	Mu	ıltiomics			B M	ledi	cal Systen	18		Azenta Total					
		Q	ter Ended		Qı	rter Ended			Qı	uart	ter Ended			Quarter Ended							
	Mar	ch 31,	M	arch 31,	I	March 31,	M	Iarch 31,		M	arch 31,	M	arch 31,		N	Iarch 31,	N	Iarch 31,			
Dollars in millions	2	024		2023	Change	2024		2023	Change		2024		2023	Chang	ge	2024		2023	Change		
Revenue	\$	74	\$	71	4 % \$	62	\$	62	(0)%	\$	23	\$	15	51 %	6 \$	159	\$	148	7 %		
Acquisitions/divestitures		_		_	— %	_		_	— %		_		_	<u> </u>	6	_		_	— %		
Currency exchange rates		1		_	(1)%	(1)		_	1 %		0		_	(2)%	6	0		_	(0)%		
Organic revenue	\$	73	\$	71	3 % \$	63	\$	62	1 %	\$	23	\$	15	49 %	6 \$	159	\$	148	7 %		

	S	ample M	anaş	gement So	lutions	I	tiomics			ВМ	ledi	cal Systen	ns		Azenta Total						
		Six	Mon	ths Ende	d	Six	nths Ende	d		Six	Mo	nths Ende	d	Six Months Ended							
	Ma	arch 31,	Ma	arch 31,	N	Iarch 31,	M	arch 31,		M	arch 31,	M	arch 31,		M	arch 31,	M	arch 31,			
Dollars in millions		2024		2023	Change	2024		2023	Change		2024		2023	Change		2024		2023	Change		
Revenue	\$	153	\$	146	5 % \$	125	\$	123	1 %	\$	35	\$	57	(38)%	\$	313	\$	327	(4)%		
Acquisitions/divestitures		1		_	(1)%	(0)		_	0 %		_		_	— %		1		_	(0)%		
Currency exchange rates		2			(1)%	_			— %		1			(2)%		2			(1)%		
Organic revenue	\$	150	\$	146	2 % \$	125	\$	123	2 %	\$	34	\$	57	(39)%	\$	310	\$	327	(5)%		